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Impact as a New Asset Class - Part VI

Bridging capital to impact is essential for scaling regenerative finance and unlocking the full potential of naturepositive investments. Financial bridges—linking institutions, corporates, and project developers—are emerging as critical mechanisms to close the capital-impact loop. By leveraging ecosystem-driven investment structures and digital platforms like Habitat, stakeholders can align financial incentives with measurable, long-term ecological and social outcomes. This approach not only de-risks early-stage impact projects but also ensures traceability, claimability, and systemic value creation across the entire investment chain.

BY MICHELE PATIERNO • MARCH 12, 2025

Financial Bridges: An Ecosystem Approach to Closing the Capital-Impact Loop

As the impact economy evolves, systemic collaboration among ecosystem builders—from project developers to corporate entities and financial institutions—has never been more crucial. Bridging capital to impact remains one of the greatest challenges in scaling solutions for biodiversity, climate resilience, and regenerative development.

The primary market for impact projects remains largely underserved, particularly at the early-stage, high-risk phase where projects lack economic strength to attract commercial capital.

Unlike venture capital (VC) models that seek 20x-30x returns, impact investment structures must balance financial incentives with long-term ecological integrity. Early-stage investors—who provide key financial

bridges—can justifiably require higher returns, yet blended capital should be structured to de-risk investments and avoid excessive financialization of natural assets. The challenge is to mobilize capital without turning nature into a speculative commodity.

As discussed in <u>Part I</u>, Nature-Based Solutions (NBS) represent one of the most mispriced investment opportunities of our time—a reality largely overlooked by mainstream markets. Yet, major players like BlackRock are accumulating capital in nature-positive assets (<u>Source1</u> & <u>Source2</u>), recognizing their long-term value and their potential as a hedge against financial volatility. However, while institutional capital is beginning to shift, early-stage impact projects remain largely underfunded due to the lack of investment structures that de-risk and aggregate these opportunities.

We are now witnessing the emergence of financial bridges, allowing capital to flow from financial institutions to corporate entities to impact projects. However, ensuring this capital is effectively deployed requires structured investment mechanisms, traceability, and clear mapping of contributions—a role that Habitat is uniquely positioned to fulfill (Outlined in <u>Part IV & Habitat Insight</u>)

By enabling white-labelled, customized digital ecosystems, Habitat connects ecosystem builders, digitalizes financial flows, and structures project impact tracking. This ensures that not only capital flows efficiently, but also that outcomes and contributions remain traceable, claimable, and monetizable—closing the capital-impact loop and unlocking a new era of investment-grade, scalable impact financing.

Empowering Ecosystem Builders through connectivity

As outlined in <u>Part IV</u>, ecosystem builders operate within a network of customized, white-labeled Habitat instances—each serving as a specialized digital environment interconnected within a broader impact ecosystem. This interoperability enables stakeholders, from financial institutions to project developers, to engage at various levels while ensuring transparency, claimability, and equitable value distribution. By seamlessly linking funds to measurable outcomes, it effectively closes the capital-impact loop, unlocking a new era of scalable, investment-grade impact financing.

How Different Actors Leverage Habitat:

• Project Developers create digital twins of their activities, structuring workflows, mapping stakeholders, design the Theory of Change (ToC) and ensuring their projects are investment ready.

• Corporates can develop impact initiatives within their value chains or onboard external projects, creating diversified impact portfolios that leverage their industrial expertise and capital to de-risk and accelerate project development. By integrating these initiatives into their sustainability strategies, they can claim their contributions to impact while issuing green bonds, biodiversity-linked investments, and structured debt instruments—effectively lowering financing costs for project developers and advancing systemic sustainability goals at the same time.

• Financial Institutions can structure impact-driven investment vehicles that purchase investment-grade corporate debts, allowing the financial sector to fuel the impact economy through institutional-level financing vehicles that are broadly accepted and de-risked by asset managers and banks.

• Investors can engage at different financing stages, benefiting from risk-adjusted investment structures while ensuring their contributions generate verifiable, measurable impact.

This multi-layered approach enables the exchange, monetization, and claimability of impact, where every contribution—whether monetary, operational, or technical—is tracked and valued based on its role in generating systemic change.

Financial Institutional to Corporates: Enabling Systemic Impact

To bridge the financing gap in the impact economy, institutional capital must be effectively connected to ecosystem-driven projects. Fortunately, investment vehicles that align financial returns with biodiversity conservation, nature-based solutions, and climate resilience are gaining traction—offering institutional-grade investors scalable opportunities to engage in systemic change.

Goldman Sachs Asset Management – Biodiversity Bond Fund (2025)

Goldman Sachs has recently launched a biodiversity-focused, investment-grade bond fund, offering institutional investors exposure to investment-grade corporate bonds dedicated to biodiversity conservation and ecosystem restoration.

This fund represents a critical financial bridge—linking corporate sustainability strategies with institutional investors seeking structured financing in nature-positive assets. By creating a clear investment pathway, this type of vehicle enhances capital accessibility for corporate players supporting biodiversity.

Corporates to Projects: Green Bond Initiatives as a Financial Accelerator

Corporate green bonds signal a fundamental shift in private sector financing, where sustainability is no longer an afterthought, but a core financial strategy.

These bonds lower financing costs for sustainability-driven projects while ensuring structured impact verification and reporting mechanisms that increase market confidence in ESG-linked investments.

Walmart's \$2 Billion Green Bond

Walmart, the world's largest retailer, issued a \$2 billion green bond, the largest ever single green bond by a U.S. corporation.

Use of Proceeds:

- Renewable energy: Expanding Walmart's solar and wind power generation.
- High-performance green buildings: Improving energy efficiency across retail stores and distribution centers.
- Sustainable transportation: Electrifying fleet operations to reduce emissions.
- Zero waste initiatives: Driving circular economy projects and waste reduction.
- Water stewardship: Conserving water resources in operations.
- Biodiversity protection: Restoring ecosystems impacted by supply chains.

Walmart has committed to annual public impact reporting, ensuring transparency and verifiable environmental benefits.

Apple's Green Bonds

Apple has issued \$4.7 billion in green bonds, funding projects such as:

- Renewable energy infrastructure
- Carbon footprint reduction
- Biodiversity conservation

Apple has set a precedent in publicly reporting quantified impact outcomes, ensuring investors have a clear, data-backed view of how capital is driving sustainability improvements.

Impact to Corporates & Financial Institutions: Closing the Loop—Bringing Verified Impact Back Upstream

For such initiatives to maintain integrity, institutional capital must flow effectively into the impact economy, it must be connected to real-world outputs and outcomes—ensuring traceability, de-risking, and structured impact verification at every stage. (Habitat's Impact Units, detailed in <u>Part II</u>, provide the framework for mapping and measuring these contributions.)

How Habitat Connects Capital to Impact:

1. Whitelabelled Digital Ecosystems for Financial Institutions

Large investors can build and manage their own Habitat environments, structuring portfolios of transparent impact initiatives, including funds of funds, bonds, or direct project investments.

2. De-Risking & Investment-Grade Structuring

Corporate players can leverage Habitat's transparency and verified reporting to onboard or connect to impact activities, ensuring that structured green debt is aligned with measurable environmental and social outcomes.

3. Impact Claimability & Transparency

Every actor—from financial institutions to project developers—can claim ownership over their contributions, ensuring that impact is verifiable, traceable, and monetizable within a transparent economic system.

Unlocking the Impact Economy's Full Potential

By bridging institutional capital, corporate financial strategies, and impact projects within ecosystem-driven impact networks, the next phase of the impact economy will be defined by scalability, transparency, and financial viability—leveraging systemic investing and blended finance to align capital flows with long-term regenerative outcomes.

The rise of institutional-grade biodiversity funds and corporate green bonds provides a blueprint for integrating structured financing into the impact space. Habitat's white-labelled, interconnected platform serves as the infrastructure for these investments, ensuring capital is efficiently deployed, risks are mitigated, and impact is transparently generated and claimed.

As ecosystem builders continue collaborating across different levels, the transition towards a regenerative economy will be driven by transparency, interconnectivity, and the seamless integration of capital into real-world impact solutions.

